Audited Group Results for the period ended 31 December 2011

INDEPENDENT AUDITORS’ REPORT
The independent auditors, Ernst & Young, have issued their opinion on the Group’s financial statements for the period ended 31 December 2011. The audit was conducted in accordance with International Standards on Auditing. They have issued an unmodified audit opinion. These summarised financial statements have been derived from the Group’s financial statements and are consistent in all material respects with the Group’s financial statements. A copy of their audit report is available for inspection at the Group’s registered office. Any reference to future financial performance included in this announcement has not been reviewed or reported on by the Group’s auditors.

BASIS OF PREPARATION AND ACCOUNTING POLICIES
These financial results have been prepared in accordance with the framework concepts and the measurement and recognition requirements of International Financial Reporting Standards (IFRS) and comply with the disclosure requirements of International Accounting Standards (IAS 34: Interim Financial Reporting). The summarised financial statements have been prepared under the historical cost convention except for the revaluation of investment property. The accounting policies used in the preparation of these results are in accordance with IFRS and are consistent in all material respects with those used in the audited financial statements for the period ended 31 December 2011.

EXECUTIVE COMMENTS
This press release provides an overview of our financial performance for the period ended 31st December 2011.

Following the change in our financial year, the results being announced for the period ended 31 December 2011 represent an operating period of 9 months only. Our strategic focus on retail innovation, customer value adding solutions, standardisation of our operations in line with best practices and long term commitment to the Botswana market remain key cornerstones in the operations of the group.

We recognise the commitment of our investors to the group, and therefore one of our key objectives is to ensure that the group delivers long term, sustainable and robust performance and value to our shareholders through leverage on technology, people, know-how and strong partnerships.

The group results, tabled below testify to the success of the group’s business model, underpinned by strong focus on our key values of Integrity, Performance, Team work, Empowerment and Ownership.

FINANCIAL PERFORMANCE

Financial highlights:

<table>
<thead>
<tr>
<th>9 months ended 31 December 2011 compared to 12 months ended 31 March 2011</th>
<th>9 months ended 31 December 2011 compared to 9 months ended 31 December 2010</th>
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<tbody>
<tr>
<td>• Turnover decreased 5.8%</td>
<td>• Turnover increased 15.3%</td>
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<td>• Gross profit decreased 15.7%</td>
<td>• Gross profit increased 49.4%</td>
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<td>• Profit before tax decreased 10.5%</td>
<td>• Profit before tax increased 68.9%</td>
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<td>• Earnings per share decreased from 57.8 thebe per share to 52.2 thebe per share</td>
<td>• Earnings per share increased from 33.7 thebe per share to 52.2 thebe per share</td>
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The comparison to 31 December 2010 by management is for information purposes only as it was not audited.

Financial performance comments:

The directors are pleased with the performance of the group despite various challenges experienced during the course of the year. While the financial indicators reflect what appear to be less favourable outcomes, this is attributable to the shorter financial year of 9 months as opposed to the normal 12 months of the preceding year. The results therefore are not entirely comparable.

Foreign exchange losses increased from P 4.6 million (in prior year) to P 7.5 million; 63.1% in the year under review. This performance level was a result of the volatility of the global financial markets which were unstable due to the Euro-Zone financial and economic challenges. In mitigating further adverse effects hedging contracts were entered into in order to manage these uncertain financial markets.

Distribution and marketing expenses decreased to P 27.4 million from P51 million; 46.2% mainly due to more efficient distribution methods.

Overall the group’s performance reflects a 9.7% decrease in net profit after tax during this shorter financial period.

OPERATING REVIEW
The year under review was affected by a number of unforeseen events such as the strike action by petroleum sector employees in South Africa, the unplanned shutdown of the Engen Refinery in Durban and the Civil Servants strike in Botswana which lasted for about 8 weeks. In addition to the foregoing the storage and handling charges at the primary supply depots in South Africa were increased significantly and were not provided for in the pricing slate until July 2011 which resulted in the funding of these charges from the regulated margin.

In spite of all these setbacks, the group still managed to deliver robust earnings.

In order to reduce our dependence on supplies out of South Africa, alternative supply routes were explored through the most viable corridors in Namibia and Mozambique. This was of strategic significance because it helped the company to mitigate possible risk arising from disruption in supplies from our traditional supply source in future.

The group continued to grow the retail footprint through commencement of construction work on two new service stations in the Gaborone area. It is expected that these retail outlets will come on stream in the first quarter of 2012.

CONCLUSION
The Directors of the company would like to thank our valued customers, suppliers, shareholders and all stakeholders for their on-going support which contributed towards the success of Engen Botswana Limited. The directors would also like to extend their appreciation to the management and staff for the tremendous effort applied during the year under review that ensured that we maintained our position as one of the leading petroleum companies in Botswana.

By order of the Board

Dr S Ndzinge (Chairman)

C C Monga (Managing Director)
23 March 2012

DECLARATION OF FINAL DIVIDEND NO. 41
Notice is hereby given that a final dividend of 20 thebe per share and a special dividend of 19 thebe per share in respect of the nine months ended 31 December 2011 have been declared payable to ordinary shareholders registered in the books of the company at the close of business on 13 April 2012.

In compliance with the requirements of the Income Tax Act, withholding tax at the rate of 7.5% will be deducted by the company from all dividends.

Dividend cheques will be dispatched by the Transfer Secretaries on or about 27 April 2012. A shareholder who requires the company to make any changes in regard to the payment of their dividend must lodge a written request with the Transfer Secretaries on or before 24 April 2012.