



**MARKET PERFORMANCE FOR THE PERIOD 1 JANUARY
TO 31 OCTOBER 2024**

1. EXECUTIVE SUMMARY

The market has demonstrated robust performance this year, driven by strong trading activity across all asset classes. The total turnover across Equities, Bonds and Exchange Traded Funds (ETFs) has grown by 4.2%, reaching a record of P6.8 Billion compared to P6.3 Billion in the same period last year.

Bonds account for 73.1% of these trades, as the bond trading activity has soared to P5.0 Billion year-to-date from P2.5 Billion in the comparable period. Further, the value of bonds traded in 2024 has outperformed the total value of bonds traded for the full 2023 year which amounted to P3.0 Billion.

ETFs have sustained a similar upward trajectory, surpassing the total ETF turnover recorded in 2023, in the 10 months ending October 2024. On a comparative basis, ETF turnover amounted to P338.9 Million, representing an increase of 70.3% from P199.0 Million during the same 10-month period in 2023. This great success in the ETF has been greatly influenced by the performance of NewGold ETF. The year-to-date performance of NewGold ETF alone has exceeded the total ETF turnover for the full 2023 by 17.8%.

In October, the BSE recorded its highest single-day equity turnover of the year at P412 Million, adding to other notably large single-day equity turnovers of P119 Million and P112 Million from March and January respectively. This reflects a growing trend of significantly large single-day equity turnovers. Additionally, the BSE is experiencing an increase in transactions and broader participation across listed stocks. By the end of each quarter in 2024, all listed stocks had traded, compared to 29, 27 and 28 stocks trading in the first three quarters of 2023, respectively, out of 31 listed companies. While these achievements mark significant progress, 2023 remains an exceptional year due to the historic institutional trade involving BIHL shares, valued at P2.9 Billion from September 2023. As a result, the year-to-date total equity turnover is overshadowed in comparison.

On the Primary Market, the BSE has recorded 41 new corporate bond listings raising P1.7 Billion in capital. Additionally, Government bond issuances through Bank of Botswana auctions have raised P7.8 Billion. The total of P9.5 Billion raised stands as a testament to the significant value generated through bond issuances. Although no new equity listings have been recorded this year, issuers have raised P287.0 Million through additional share listings.

The BSE continues to actively engage with prospective issuers, promoting the value proposition of listing. Significant progress has been made, with at least 4 companies reporting board approvals to raise equity capital through a BSE listing, preferably Initial Public Offerings (IPOs).

The outlook for the ETF market is positive with expectations of record issuances and diverse underlying assets and geographies. To this end, 13 ETFs have been granted Local Asset Status and these ETFs represent various exposures including the S&P500, MSCI World, FTSE 100, Eurostoxx 50, MSCI Japan, and MSCI Emerging Markets, among others. In addition, there is tangible progress being made towards bringing to market climate oriented investment funds, as well as green bonds under the recently re-structured note programme memorandums that now provide for issuing sustainable bonds.

2. EQUITY MARKET PERFORMANCE

2.1. Analysis of Equity Market Indices

During the period 1 January to 31 October 2024, the Domestic Company Index (DCI) appreciated by 10.3% in comparison to an increase of 13.4% during the corresponding period in 2023 and the Domestic Company Total Return Index (DCTRI) appreciated by 19.9% in comparison to an increase of 22.6% during the corresponding period in 2023.

The Foreign Company Index (FCI) registered an increase of 5.4% in comparison to an appreciation of 57.6% in the corresponding period in 2023. The significant rise in 2023 was largely driven by dual-listed stocks such as Anglo, whose trading levels have been resuscitated following a decade of illiquidity dating as far back as 2013. Similarly, across the other dual-listed stocks, there is noticeable improvement in trading activity.

The total market capitalisation has risen by 6.1% in 2024 relative to the corresponding period in 2023.

A synopsis of the overall performance of the market is presented in Figure 1.

Figure 1: Equity Market Performance Statistics

	1 Jan to 31 Oct 2023	1 Jan to 31 Oct 2024
Index Performance		
DCI	8,765.1	9,844.6
% Change	13.4	10.3
DCTRI	2,686.0	3,295.5
% Change	22.6	19.9
FCI	2,463.4	2,958.7
% Change	57.6	5.4
Liquidity		
Turnover (P' Million)	3,823.0	1,452.6
Average Daily Turnover (P' Million)	18.6	7.0
No. of Shares Traded (Million)	483.1	389.4
Market Capitalization		
Domestic Companies (P' Million)	46,993.6	52,859.5
Foreign Companies (P' Million)	549,907.2	580,421.0
Total (P' Million)	596,900.8	633,280.5
Market Indicators		
P/E Ratio (times)	10.1	10.8
Dividend Yield (%)	5.9	6.1
Price/Book Value (times)	1.4	1.9

2.2. Comparative Analysis of Equity Turnover

Total equity turnover amounted to P1.5 Billion which translates to an Average Daily Turnover of P7.0 Million during the period under review. This is in comparison to an equity turnover of P3.8 Billion and average daily turnover of P18.6 Million during the corresponding period in 2023. Last year's equity market performance was exceptional and noteworthy, primarily on account of the historic trade of BIHL shares in September 2023, valued at P2.9 Billion. This has resulted in the year-to-date

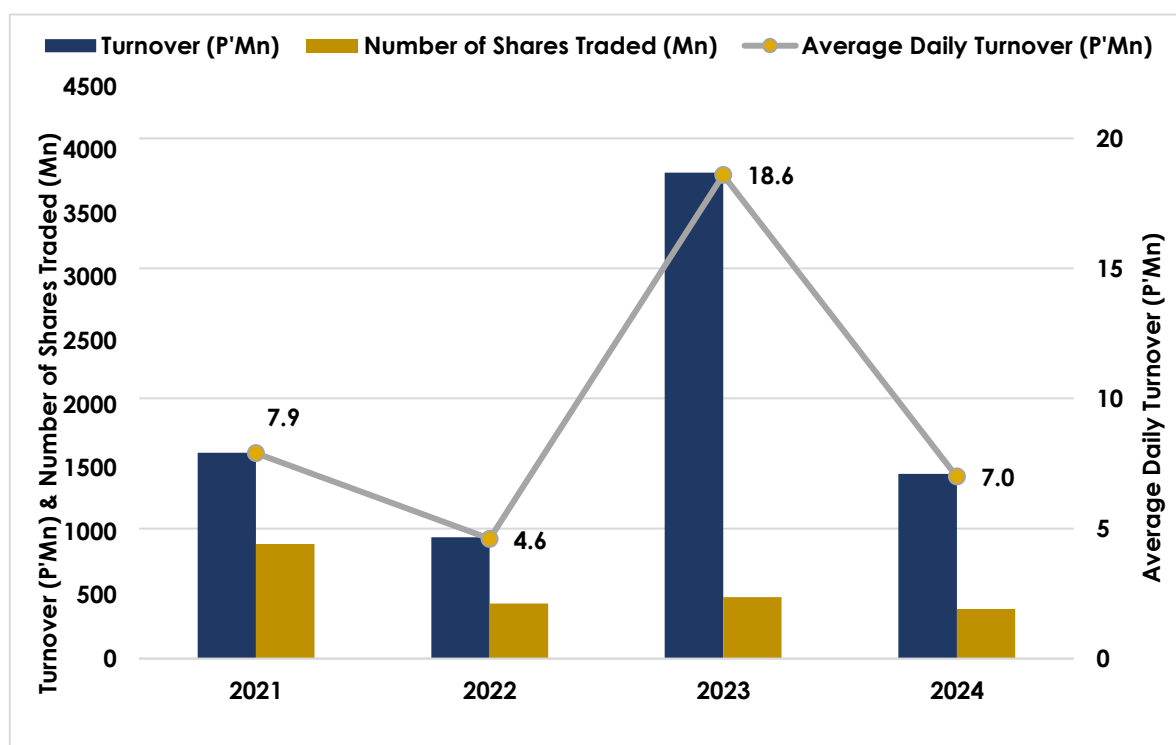
performance being overshadowed on a comparative basis. However, the exclusion of last year's anomalous trade indicates an increase of 57.5% in equity turnover in 2024. Furthermore, the equity market performance this year has surpassed equity turnover and average daily turnover levels recorded in recent years which were: P954.6 Million and P4.6 Million per day (2022), P602.9 Million and P2.9 Million per day (2020) and P1.4 Billion and P6.9 Million per day (2019).

Figure 2: Comparison in Liquidity: 2021-2024

Liquidity ^{Note 1}	2021	2022	2023	2024
Equity Turnover (P' Million)	1,617.8	954.6	3,823.0	1,452.6
Average Daily Turnover (P' Million)	7.9	4.6	18.6	7.0
No. of Shares Traded (Million)	899.8	432.5	483.1	389.4

Note 1: Year to 31st October

Figure 3: Trend in Liquidity, Equities: Year-to-31st October



Source: BSE

2.3. Companies Ranked by Turnover

The top 3 traded companies during the period under review were Sechaba (P244.1 Million), FNBB (P162.2 Million) and CA Sales (P152.3 Million). The total turnover from these 3 companies accounted for 38.5% of total equity turnover, with the leading counter Sechaba accounting for 16.8% of total equity turnover.

In comparison to the same period in 2023, the top 3 traded companies accounted for 84.6% of total equity turnover with the leading counter BIHL accounting for 76.8% (P2.9 Billion) of total equity turnover.

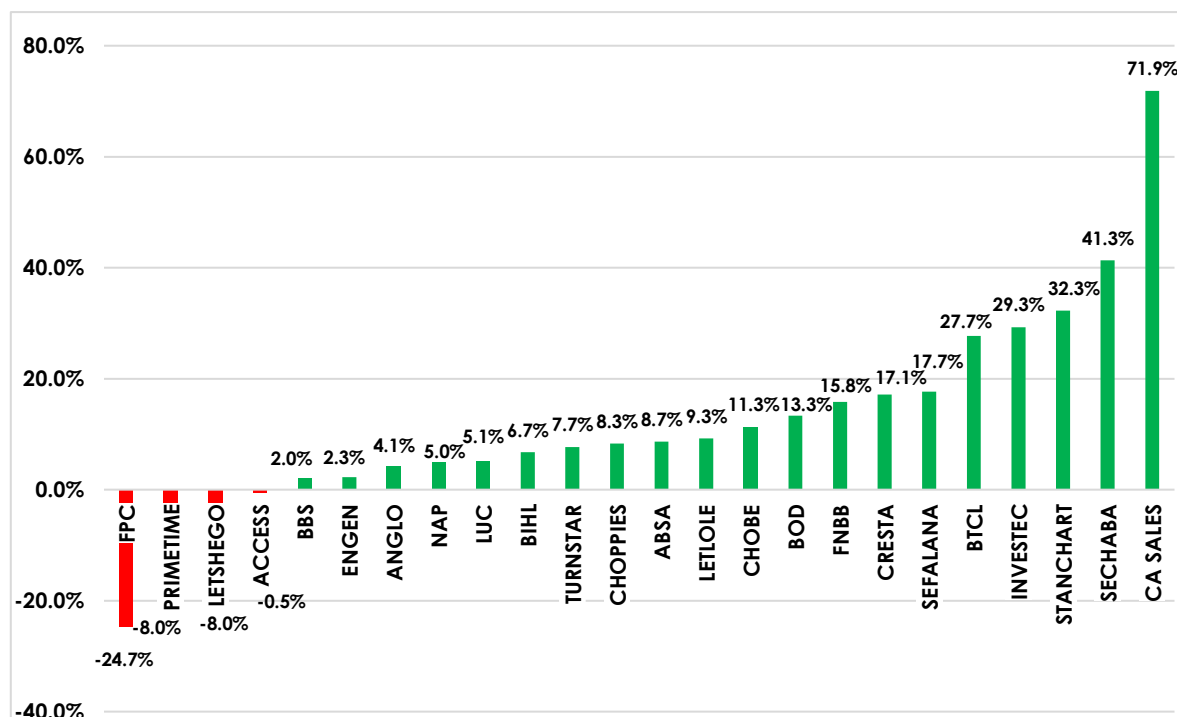
It is quite impressive that all 32 stocks on the BSE have traded so far in the year.

The rankings of companies by turnover thus far in 2024 is shown in Figure 4.

Figure 4: Companies Ranked by Turnover (BWP): Year-to-31st October 2024

COMPANY	Q1	Q2	Q3	Q4*	1 JAN - 31 OCT 2024
	TURNOVER	TURNOVER	TURNOVER	TURNOVER	TURNOVER
SECHABA	132,233,557.07	22,179,021.32	38,605,113.34	51,126,692.10	244,144,383.83
FNBB	36,856,752.44	32,873,597.15	13,589,250.37	78,916,264.22	162,235,864.18
CA SALES	69,087,491.43	18,891,305.23	14,653,103.20	49,710,084.40	152,341,984.26
ACCESS	6,199,779.47	119,727,719.88	13,864,211.28	7,526,008.80	147,317,719.43
SEFALANA	32,328,361.82	17,230,489.90	24,985,948.75	49,223,943.00	123,768,743.47
BIHL	9,512,717.73	34,219,746.30	11,734,044.00	36,743,144.92	92,209,652.95
LETSHEGO	6,945,926.35	49,217,726.38	3,577,927.15	25,985,256.25	85,726,836.13
ABSA	21,474,197.39	16,184,887.98	6,785,900.54	40,383,225.84	84,828,211.75
TURNSTAR	29,027,574.72	10,319,779.48	8,677,400.53	11,487,682.50	59,512,437.23
NAP	10,228,405.18	8,884,016.56	1,302,721.64	21,490,634.76	41,905,778.14
INVESTEC	1,458,715.20	10,844,268.10	19,953,256.30	7,329,233.40	39,585,473.00
ENGEN	6,402,961.51	8,350,555.47	11,482,958.89	11,523,008.10	37,759,483.97
LETLOLE	3,114,928.00	5,746,859.56	11,124,041.50	9,541,970.47	29,527,799.53
ANGLO	-	19,437,188.91	469,110.00	5,954,870.75	25,861,169.66
CHOPPIES	1,117,070.25	5,960,202.48	13,376,335.44	4,411,258.28	24,864,866.45
CHOBE	5,491,320.85	5,625,165.83	5,231,867.52	6,610,189.33	22,958,543.53
RDCP	2,130,456.00	10,506,079.20	876,016.80	4,422,520.80	17,935,072.80
BTCL	6,170,454.49	3,823,145.69	5,685,747.70	2,033,690.40	17,713,038.28
STANCHART	2,442,286.52	3,602,196.38	6,492,758.67	2,799,429.48	15,336,671.05
PRIMETIME	3,809,602.33	2,174,870.90	305,131.20	6,553,443.20	12,843,047.63
FPC	3,877,038.00	791,992.80	360.00	341,514.00	5,010,904.80
SEED Co	3,008,701.50	587,349.00	184,408.00	213,115.00	3,993,573.50
G4S	433,307.00	429,404.15	12,798.80	1,082,429.60	1,957,939.55
BBS	255,875.77	349,587.97	490,896.00	20,034.50	1,116,394.24
CRESTA	65,734.51	179,033.98	419,076.99	63,413.88	727,259.36
LUCARA	2,730.00	535,723.50	35,235.40	27,597.10	601,286.00
SHUMBA	9,729.00	185,080.50	128,301.30	11,754.00	334,864.80
TLOU	909.00	25,958.00	185,119.00	2,430.00	214,416.00
OLYMPIA	5,417.36	168,802.14	-	-	174,219.50
MINERGY	10,578.40	41,108.80	31,782.00	-	83,469.20
BOD	6,185.44	17,309.76	11,774.24	4,720.22	39,989.66
BOTALA	2,841.30	-	10,609.98	820.00	14,271.28
TOTAL	393,711,606.03	409,110,173.30	214,283,206.53	214,283,206.53	1,452,645,365.16

Figure 5: Share Price Performance: 1 January – 31 October 2024



Note 3 : Companies that did not experience share price movement are excluded from graph

Similarly, there is continued share price momentum overall as 20 of the 32 companies have registered share price appreciation.

2.4. Investor Contribution to Equity Turnover

As can be observed in Figure 6, most of the trading activity was driven by institutional investors, with local companies and foreign companies contributing 77.4% and 10.8% respectively to total equity turnover.

Figure 6: Investor Contribution to Turnover: 1 January – 31 October 2024

Investor Category	Turnover (Pula)	Equity Turnover Contribution
Foreign Companies	157,241,369.98	10.8%
Foreign Individuals	23,526,035.63	1.6%
Local Individuals	146,468,438.33	10.1%
Local Companies	1,124,018,371.74	77.4%
Brokers	1,391,149.50	0.1%
Total	1,452,645,365.16	100.0%

Source: CSDB

3. EXCHANGE TRADED FUNDS (ETFs) MARKET

The ETFs market performance has maintained an upward trajectory. During the period under review ETFs turnover amounted to P338.9 Million, an increase of 70.3% from P199.0 Million during the same period in 2023. For comparison, 2023 showed an increase of 62.7% from P122.3 Million in the same period in 2022. Overall, the total

value of ETFs traded thus far in 2024 has risen markedly and transcended the total value of ETFs traded during the full 2023 year (P215.6 Million) by 57.2%.

The NewGold ETF has outperformed its 2023 performance with the price of spot gold reaching record highs over the period under review, which translated to a positive price movement of 37.5%. As at the end of October, NewGold ETF recorded its highest price of the year and its turnover on a year-to date basis amounted to P253.9 Million.

Similarly, the NewPlat ETF registered a price increase of 3.3% and turnover amounting to P84.9 Million, a 15.4% increase relative to the same period in 2023.

The NewGold ETF has traded 788,738 units, while the NewPlat ETF has traded 524,649 units of which 41% and 82% of these respective trades occurred during the third quarter of 2024.

The Africa Domestic Bond Fund (ADBF) ETF has dropped by 6.3% so far in 2024.

Figure 7 summarises the comparable ETF performance for 2023 and 2024 on a year-to-date basis.

Figure 7: Performance of ETFs: Year-to-31st October

ETF		Turnover (P'Mn)	Units Traded	Price Change (%)
NewGold	2024	253.9	828,918	37.5
NewPlat		84.9	690,257	3.3
NewPall		-	-	-
ADBF		0.002	19	(6.3)
Total		338.9	1,519,194	
NewGold	2023	124.9	512,695	16.8
NewPlat		73.6	625,264	11.2
NewPall		-	-	-
ADBF		0.4	3,755	(8.5)
Total		199.0*	1,142,719*	

* total figures include the trades from delisted ETFs

4. BOND MARKET PERFORMANCE

The bond market has witnessed incredible growth, with bond trading nearly doubling in the period under review, led by a 98.4% rise in the trading of Government bonds which constitute 84.2% of bond market capitalization. The total market capitalization has risen significantly by 34.4% in 2024, to P36.7 Billion from P27.3 Billion.

Corporate bond trades have more than doubled in comparison to the corresponding period in 2023. Secondary market activity on the sustainable bond market remains on a steady incline with October marking the second month that trades have been recorded in that segment. The magnitude of the recent trades is three times the initial value traded in June, signifying increased demand and liquidity in the market. Total trades amounted to P5.0 Billion compared to P2.5 Billion in the same period in 2023.

Overall, the total bond trades in 2024 thus far, have significantly surpassed the total bonds trades for full year in 2023 which amounted to P3.0 Billion, marking a 66.7% increase.

At the close of October, the number of listed debt instruments totalled 126 and comprised of 7 Government Bonds, 96 Corporate Bonds, 22 Commercial Papers and 1 Sustainable Bond.

Figure 8: Analysis of Bond Market Performance

CATEGORY	2023	2024
LIQUIDITY (P'Mn)		
Government Bonds	2,444.5	4,851.0
Corporate Bonds	87.6	181.0
Commercial Paper	-	-
Sustainable Bonds	-	4.5
TOTAL	2,532.1	5,036.5
MARKET CAPITALIZATION (P'Bn)		
Government Bonds	22.3	30.9
Corporate Bonds	4.3	4.6
Commercial Paper	0.6	1.1
Sustainable Bonds	-	0.08
TOTAL	27.3	36.7
NUMBER OF BONDS LISTED		
Government Bonds	7	7
Corporate Bonds	68	96
Commercial Paper	16	22
Sustainable Bonds	-	1
TOTAL	91	126

Source: BSE